
From: Jeremy Hobbis [REDACTED]
Sent: 16 October 2013 10:00
To: Jacob Wood
Cc: Richard Masterson
Subject: Payment terms between wholesalers and Retailer - A consultation

Hi Jacob

I thought I would drop you a quick note as I am concerned about the recent consultation document that OFWAT has issued and in particular how this affects existing WSL retailers prior to 2017.

- We have currently a number of 'Common Contracts' signed with Appointed Water companies which are customer specific, will last well beyond 2017 and have the payment terms with the wholesaler already specified.
- These payments terms have already been the subject of OFWAT consultations and working groups and were part of a major OFWAT change to the WSL regime in 2011.
- Does this consultation intend to change the current Access Price Guidance and in particular the existing Common Contracts, where much more flexibility has been given to Retailers to specify customer specific wholesale payment terms rather than agreeing them.

Happy to discuss in more detail as I would like to avoid any unintended consequences of this consultation 'spilling' over into the current WSL regime and inadvertently change current wholesale contract payment terms.

Best Regards

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