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**From:** Simmonds, Gareth <G.Simmonds@portsmouthwater.co.uk>  
**Sent:** 08 March 2013 16:36  
**To:** Ian Hopkins  
**Subject:** Negotiating Bulk Supplies

Dear Ian

Portsmouth Water welcomes the guidance published by Ofwat in relation to negotiating bulk supplies. The guidance is helpful in providing a starting point for identifying matters that should be included in a bulk supply contract.

Portsmouth Water notes that the Companies involved in the developing the bulk supply are best placed to make a judgement on the risk and value of a particular bulk supply.

Regards

Gareth Simmonds  
Portsmouth Water