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12 March 2013

"Negotiating Bulk Supplies – A Consultation on our Guidance"

Dear Ian,

Thank you for the opportunity to review Ofwat's draft document "Negotiating Bulk Supplies – A Consultation on our Guidance".

In broad terms we welcome this guidance document, and are supportive of its aims and objectives. The promotion of a more standardised approach, while allowing flexibility in negotiations, provides the industry with a framework on which to base future bulk supply agreements. However, we would like to suggest that the final document clarifies if the guidance applies to all bulk supplies irrespective of their size, or other such variant.

The current WRMP process has identified a number of potential opportunities for sharing of water resources. As we explore these opportunities further we will seek to test the draft guidance in our discussions with third parties, and will keep you updated of any findings.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Yvette De Garis".

Yvette De Garis
Head of Environmental Regulation

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