





## Introduction

Welcome

## **Elements of Charges**













Balance of Charges

**Transition** 

Document Design

**Zonal** Charges

Cash Flow

**Environment Incentives** 





## **Balance of Charges**

Regulation



**Balance** of Charges

## Defra guidance to Ofwat - Cost reflectivity in developer charging

2016 Defra

"Developers should bear the costs associated with connections to, or adoption of, water and sewerage systems...Cross subsidy between developers and water customers should be limited"

"Developer customers should also bear the costs needed to provide and augment the existing network infrastructure (on or off the development site) such that the network can meet the need associated with their connections to, or adoption of, water and sewerage systems..."

#### However:

"It is the view of the Government that the <u>current balance</u> between contributions to costs by developers and bill payers should be <u>broadly maintained</u>".



## Ofwat new connection charging rule for 2018/19

2018 Ofwat

Ofwat - New Connection Rule 19 – "In setting charges in accordance with the present rules, undertakers should take reasonable steps to ensure that the balance between contributions to costs by Developers and other customers prior to 1 April 2018, is broadly maintained...."

Ofwat noted outside its rules: #

"the requirement to maintain the broad balance of charges between developers and end-customers does not apply to any one specific charge, but to the whole system of charges".

The level of any cross subsidy in either direction prior to 2018 needs to be maintained at the customer class level.

#: New connections charges for the future – England: Ofwat 5th July 2017

It's part of our **Blueprint for Yorkshire** 









## YW expenditure : revenue balance assessment

In 2017 to comply with charging rule 19, YW looked at two time periods

- Early 2000-2010 (ten years), and
- Recent 2011-2017 (seven years)

We assessed all expenditures – requisitions, diversions and network reinforcements, against revenues from requisitions, diversions, connections and infrastructure charges

## Findings from YW balance assessment

We confirmed the broad balance of charges at 0.6% income deficit (over both services) based on our assessment over 17 years.

Costs associated with new connections and development closely balanced with our revenues from developers.

Variability as expected – smaller than DEFRA/Ofwat historic assessments for the sector

	2000-01 to 2009-10	2010-11 to 2016-17	2000-01 to 2016-17
Water	11.5%	0.3%	6.8%
Sewerage	(6.1%)	(7.7%)	(6.7%)
Combined	1.4%	(3.8%)	(0.6%)



### **Balance of charges**

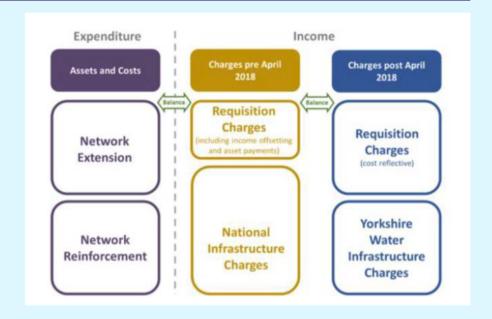
2018 YW

YW was able to demonstrate it did not have an historic cross-subsidy. Being 'in balance' allowed YW to make material changes to simplify our new connection charging approach and ensure fairness, and cost reflectivity into the future.

YW removed the use of Income Offsets (and Asset Payments ) from its 2018/19 charges - DADs model only used for developments already quoted and in construction.

To maintain our overall 'in-balance' position for bill paying customers, the Infrastructure Charges dropped from around £780 per property connected to £250 (combined services).

By having no income offsets/asset payments to apply we levelled the playing field for SLP's and NAV's in 2018.















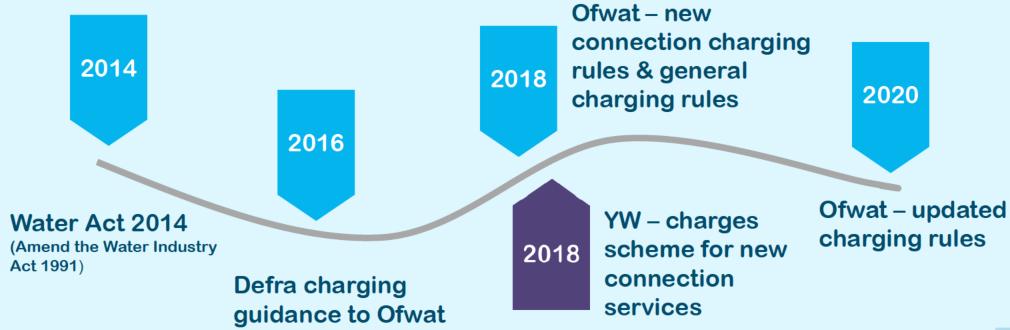
# Transition to updated charging rules



**Transition** 

## Changes to new connection charging rules for 2020

Ofwat consulted on changes to charging rules in April 2019 and finalised the changes effective from 2020. The changes are a step on a journey to improve charging transparency, predictability and to support competition





## Ofwat – Cost reflectivity in developer charging

2018 Ofwat

New Connection Rule 26 – "Requisition Charges must relate to the costs of providing the requisitioned water main and/or public sewer. Such charges may not include any amount for Network Reinforcement costs."

General Rule 28 – "Infrastructure Charges must be determined in accordance with the principle that the amount of such charges will over each period of five consecutive Charging Years ending on 31 March 2023 and, thereafter, on 31 March in each subsequent year cover the costs of Network Reinforcement that the relevant undertaker reasonably incurs, less any other amounts that the relevant undertaker receives for Network Reinforcement."



## Key changes to charging rules for 2020

#### **2018 Rules**

**2020 Rules** 

2020 Ofwat

Charges Rules 28 and 31 - Infrastructure Charges must only relate to averaged "Network Reinforcement" costs

Rule 29 - In setting Requisition Charges an undertaker may (but is not required to) provide for an Income Offset

Rule 30 - Undertaker has discretion as to the methodology to be applied to calculate an Income Offset

New Rule 29 - Undertakers shall not provide for Income Offsets in setting Requisition Charges.

New Rule 31 - In setting Infrastructure Charges an undertaker may (but is not required to) provide for an Income Offset. Each undertaker has discretion as to the methodology to be applied to calculate Income Offset.

\* Asset Payments for SLP's now removed as Income Offsets can apply to ALL parties



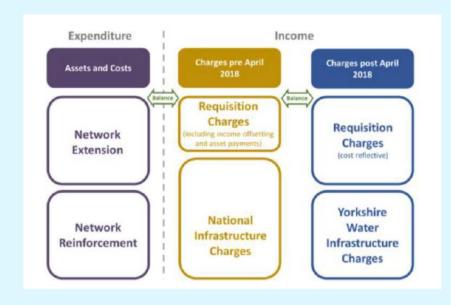




## What this means for developers, SLPs, and NAVs in Yorkshire

2018 YW YW removed the use of Income Offsets (and Asset Payments ) from its 2018/19 charges

By having no income offsets/asset payments to apply we levelled the playing field for SLP's and NAV's in 2018.



2020 YW 1 April 2020 onwards – NO CHANGE: Moving where income offsets apply will have no affect in Yorkshire.

It's part of our Blueprint for Yorkshire











# Our approach to Income Offsets remains the same as 2018/19

1. Do you agree with this approach?

2. What, if anything, should we consider differently?

















## **Document Design**



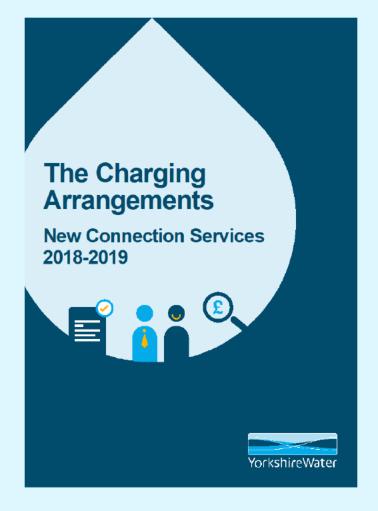
Document Design

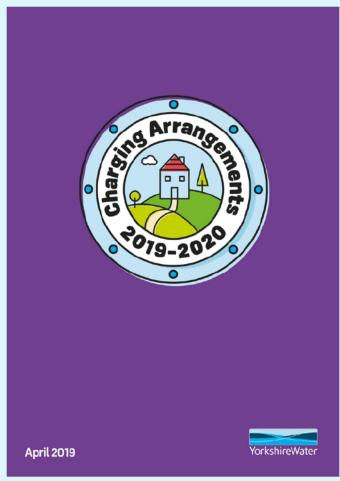
#### **Current Position**

- Brass engagement of new publishing partner for the document
- The Publisher has identified areas of repetition throughout the document, which we aim to streamline
- Feedback has been that our Document could be more friendly, and can sometimes takes too long to find the required information
  - Brass have taken the document away, deconstructed and made suggestions to improve which we would like to share for feedback.



## **Design Concepts**







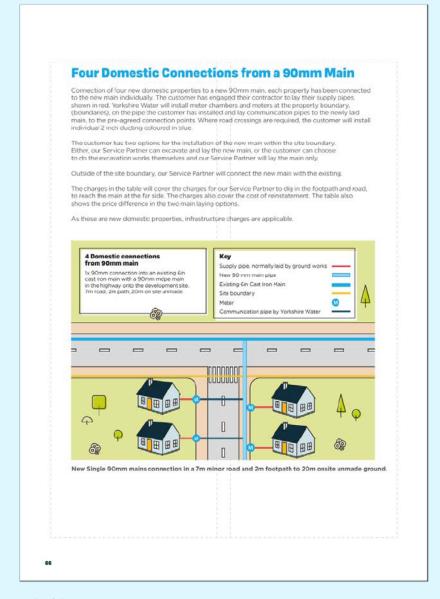


**New Connections Services Charges -**Water





#### Section: Work Example page



3.0 Water – intro mini index 4.0 Sewage – intro mini index

Working examples x 5

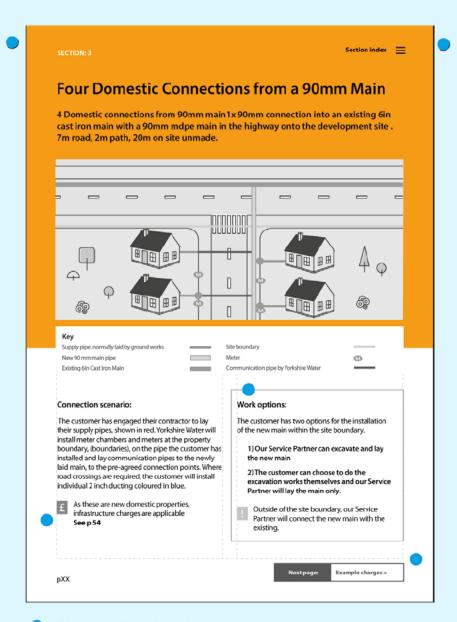
Working examples x 5

Charges explained & tables

Charges explained & tables



#### Section: Work Example page



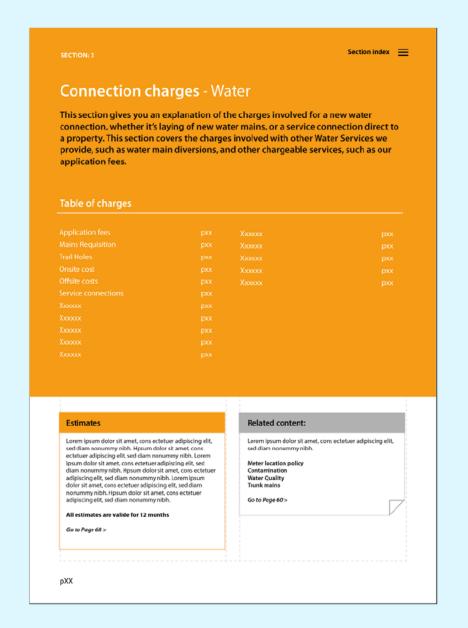
Charging options				
The charges in the table will cover the reach the main at the far side. The char				ath and road, to
The table also shows the price differen	ce in the two mai	n laying option	S.	
Work Item	Contestable Y/N	Quantity	Cost per unit	Total Cost
Connection to the 90mm main	Y***	1	£2373.00	£2373.00
Lay 90mm main in the road and path, made surface	Υ	7m	£256.00	£1792.00
Onsite works				
Option 1				
Excavate and lay 90mm main on new development, unmade	Υ	20m	£66.00	£1320.00
Option 2 Lay only, excavation by developer	Υ	20m	£40.00	£800.00
25mm Ferrule only service connections	Υ	4	£367.00	£1468.00
Infrastructure Water	Υ	4	£75.00	£300.00
Infrastructure Sewerage	Υ	4	£175.00	£700.00
		Total	Cost - Option 1	£7953.00
		Total	Cost - Option 2	£7433.00
Note 1 Waste waterinfrastructure payment only a 2 Additional traffic management charges ma 3 ***Subject to approval	oplicable if communic y apply	ating to the existing	g public sewer networ	k
			nmental incent uructure charg	
			sum dolor sit amet, c g elit, sed diam nonu	







#### Section: Table of charges and details option A

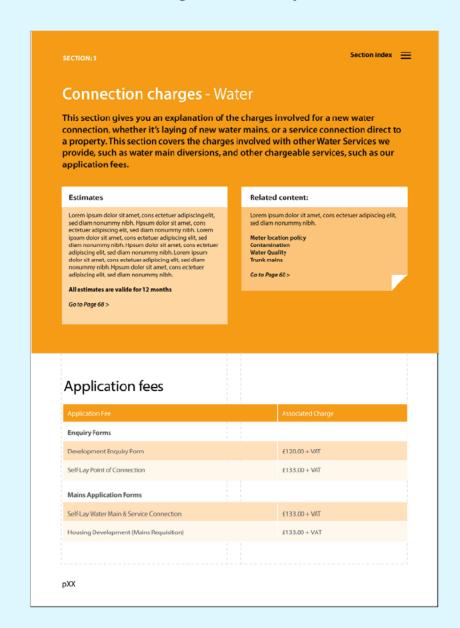


Application fees	
Application Fee	Associated Charge
Enquiry Forms	
Development Enquiry Form	£120.00 + VAT
Self-Lay Point of Connection	£133.00 + VAT
Mains Application Forms	
Self-Lay Water Main & Service Connection	£133.00+VAT
Housing Development (Mains Requisition)	£133.00 + VAT
Public Water Main Diversion	
Public Water Main Diversion	£133.00+VAT
New Service Connections	
New Connection – Replace Joint Supply	£133.00 + VAT
New Connection – up to 6 New connections	£133.00 + VAT
New Connection – Commercial or Mixed Use	£133.00 + VAT
Permanent Disconnection	
Permanent Disconnection	£133.00+VAT
Application fees details: 2.2 Pre-Development Water Enquiry Before you buy a site or apply for planning approval, all cus water enquiry to us and we will supply our views on the av ions that may impact your proposed development.  Applications can be submitted via post, email, or thro	ailability of the water network and any restric- ugh our new additional option of applying





#### Section: Table of charges and details option B



Connection charges - Water	Section index =
Public Water Main Diversion	
Public Water Main Diversion	£133.00+VAT
New Service Connections	
New Connection – Replace Joint Supply	£133.00+VAT
New Connection – up to 6 New connections	£133.00 + VAT
New Connection – Commercial or Mixed Use	£133.00 + VAT
Permanent Disconnection	
Permanent Disconnection	£133.00+VAT
2.2 Pre-Development Water Enquiry Sefore you buy a site or apply for planning approval, all content of the service of the serv	availability of the water network and any restric- rough our new additional option of applying
2.2 Pre-Development Water Enquiry  Before you buy a site or apply for planning approval, all cwater enquiry to us and we will supply our views on the ations that may impact your proposed development.  Applications can be submitted via post, email, or the on-line. Please visit www.yorkshirewater.com/devel an application fee is payable on submission of the applicatorying out the technical assessment. Our technical assecurent availability of the existing public water network, it	availability of the water network and any restric- rough our new additional option of applying opers/apply-online ation form. The application fee covers the cost of ssment will include written observations on the including details of reinforcement work required.
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2.2 Pre-Development Water Enquiry  Before you buy a site or apply for planning approval, all contacts and we will supply our views on the sitions that may impact your proposed development.  Applications can be submitted via post, email, or the on-line. Please visit www.yorkshirewater.com/develon application fee is payable on submission of the applicatorying out the technical assessment. Our technical assecurrent availability of the existing public water network, in we will provide you with the information to understand the applicant will be responsible for the payment of the application will be responsible for the payment of the seeding proposal.  The applicant will be responsible for the payment of the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to us and we will supply information on the application to use and we will supply information on the application to use and we will supply information on the application to use and we will supply information on the application to use and we will supply information on the application to use and we will supply information to use apply the province the province the province the province the province the province to the province the province the province the province the province	availability of the water network and any restric- rough our new additional option of applying opers/apply-online ation form. The application fee covers the cost of ssment will include written observations on the ncluding details of reinforcement work required, he complexities surrounding the site and the application fee, unless advised otherwise.  The property of the water network and any restricture in a site layout plan, we will be able to agree a grouph our new additional option of applying
on-line. Please visit www.yorkshirewater.com/devel An application fee is payable on submission of the applic carrying out the technical assessment. Our technical asse urrent availability of the existing public water network, i We will provide you with the information to understand trequirements to complete the design proposal.  The applicant will be responsible for the payment of the capability of the payment of the pay	availability of the water network and any restrictions of applying opers/apply-online ation form. The application fee covers the cost of essment will include written observations on the including details of reinforcement work required, the complexities surrounding the site and the application fee, unless advised otherwise.  I you can submit a Self-Lay Point of Connection vailability of the water network and any restricture a site layout plan, we will be able to agree a grough our new additional option of applying opers/apply-online ation form. The application fee covers the cost of





#### Section: Table of charges and details option B continued

Section index = Connection charges - Water on the current availability of the existing public water network, including details of reinforcement work required. We will provide you with the information to understand the complexities surrounding the siteand the requirements to complete the design proposal. The applicant will be responsible for the payment of the application fee, unless advised otherwise. 2.4 New Mains Installations Statutory Mains Requisition A new water main may be needed in a variety of different situations ranging from building one new property where there is no available water main to building a large development with new roads which will require new water mains installing to supply water to all properties. The laying of a new water main can either be done by us or by an accredited Self Lay Provider (SLP). For further information please see Self-Lay details below. In response to an application for a new water main, we will issue you with a mains design and an estimate based on fixed charges. The site-specific charges for all work carried out by Yorkshire Water up to and including the point of connection to our existing network will be payable by you. These charges cover the costs we incur for providing the water mains required, up to and including the diameter of the existing network. If you choose this route for the installation of your new water main, the work will be carried out by our Service Partner. Self-Lay Mains As the customer, you have the option to employ an accredited Self-Lay Provider (SLP) to complete all contestable mainlaying and service connections work. To undertake the work, your chosen SLP must be accredited under the Water Industry Registration Scheme (WIRS). Full details can be found on the Lloyd's Register website; www.lr.org For the full list of accredited SLP's in the UK please use the following link; www.lr.org/en/utilities-building-assurance-schemes/uk-schemes/water-industry-registrationscheme/ Subject to an adoption agreement, we will adopt independently installed mains and services, preferably, in the highway once they are commissioned and confirmed to reach industry standards. If adopted by us, the supply to each property will be managed by Yorkshire Water. Alternatively, the Developer can choose to transfer ownership of the newly installed assets to a New Appointee (NAV). SLP's are welcome to apply and carry out all elements of work to provide New Connections which fall PpXX







## We are changing how our charges document can be used and viewed

3. Do you agree with this approach?

4. What, if anything, should we consider differently?

















## **Zonal Charges**



Zonal Charges

## The Zonal Charges for Infrastructure Charges

Currently YW spread the cost of infrastructure charges evenly over all new developments, i.e. we do not break out these charges into zonal charges.

Charges set based on historic average expenditure on network reinforcement. Based on 5-year forecast for AMP7, we will likely see this charge increase year on year to 2025.

- 5. Do you agree with our regional charge approach?
- 6. What, if anything, should we consider differently?

















**Charges** 



## Clean and Sewerage Application and Admin Fee review

We are looking at all our current application and admin fee's in fine detail to make sure they are cost reflective for our customers. To review this, we have considered the following:

- The different functions within Developer Services that the service touches
- The average time they would spend on the activity
- The average wage for that role

We then look at the variance of the existing charge and what we think it should be.

- If we increase the charge by 10% or more, we must seek board assurance to make sure it is justifiable.
- The charge cannot be higher than 20% each year.
- ❖ This will be reviewed and ready for implementation for 2020/21 charges



## **VAT Compliance**

- ❖ Water UK have published a VAT liability charges document which we are working our way through to compare it against all our clean and wastewater charges to make sure we are charging the correct amount of VAT. This will be confirmed in our charges document 2020/2021.
- ❖ We are currently working with HMRC to confirm they agree in writing, but we have gained agreement in principle.
- The VAT can be:
  - •Zero Rate 0%
  - •Lower Rate 5%
  - •Standard Rate 20%
  - •Outside the scope, therefore not applicable 0%



# The review of our charges includes the V.A.T elements how and what we charge for

7. Do you agree with this approach?

8. What, if anything, should we consider differently?

















**Cash Flow** 



### **PAYMENT METHODS**

#### Making paying easier

- · Online by credit or debit card
- Calling us to pay by debit or credit card
- Cheques paid by post
- BAC's for multiple payments
- Accounts under Agreement





## **ACCOUNT** by Agreement

### **Processing applications**

- Account in credit
- Account in Debit





# Would providing the options of the different payment method help you?

9. Do you agree with this approach?

10. What, if anything, should we consider differently?

















## **Environment Incentives**



**Environment** 

## Would any of these measures start to drive change in the use of water?

- 11. Are you aware of the environmental incentives and the reduction in infrastructure charges?
  - Water £75 per property, based on 125 litres per person per day. Reduced infrastructure charge available provided evidence of reduction in 125 l/p/d
  - Foul water discharge £50 per property, percentage reduction based on water use reduction
  - Surface water discharge £125 per property, reduced to £0 when no surface water to public sewer
- 12. What, if anything, should we consider differently?

















## **Charges summary**















## What happens next in terms of Engagement

